

Message Text

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44

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FM AMEMBASSY PRAGUE

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AMEMBASSY BUCHAREST

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AMEMBASSY SOFIA

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UNCLAS PRAGUE 2929

VIENNA FOR USEWTC

E. O. 11652: N/A

TAGS: BEXP, CZ,XH,AU

SUBJECT: TRADE PROMOTION: PROPOSED TEXTILE EQUIPMENT JEEP

REF: USDOC 16328

1. RESPONSE HERE TO PROPOSED JEEP WAS FAVORABLE. THE MACHINERY IN WHICH OUR CONTACTS EXPRESSED INTEREST IS: TEXTILE FINISHING MACHINERY, EQUIPMENT FOR PRODUCTION OF NON-SHRINKABLE MATERIALS, MACHINERY FOR PRODUCTION OF NON-WOVEN MATERIALS, EQUIPMENT FOR "READY-MADE" CLOTHING INDUSTRY(SUCH AS SINGER SEWING MACHINES AND VARIOUS CUTTING MACHINES). THERE IS SOME CHANCE ALSO FOR SALES OF SPECIAL KNITTING MACHINES.

2. JOSEPH BANCROFT AND SONS OF NEW YORK HAS SOLD EQUIPMENT AND KNOW-HOW WORTH DOLLARS ONE POINT THREE MILLION. CONTACT STATED THAT SALE WAS MADE ON DIRECT ORDER OF FEDERAL MINISTER OF INVESTMENT AND TECHNOLOGICAL DEVELOPMENT, WHO WANTS CS IMPORTERS TO BUY MORE TEXTILE EQUIPMENT FROM U.S. AS THE RUSSIANS ARE DOING. HE REPORTEDLY HAS LAID DOWN POLICY THAT IN FUTURE NO MORE THAN FIFTY PERCENT OF

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TEXTILE MACHINERY IMPORTS FROM WEST WILL COME FROM WEST GERMANY.

3. FYI: WE HEARD THAT ROCKWELL IS NGOTIATING TO
BUY TEXTILE MACHINERY FROM CS. A PROBLEM OCCURRED, HOWEVER,
WHEN A CS TEXTILE OFFICIAL VISITED A TEXTILE EXHIBITION IN
THE U.S. AND RECEIVED DISCOURTEOUS TREATMENT AT THE
ROCKWELL STAND. A SUBSEQUENT VISIT TO CS BY ROCKWELL OFFICIALS
HAS HELPED SOMEWHAT TO SMOOTH RUFFLED FEELINGS AND
NEGOTIATIONS ARE APPARENTLY ON TRACK AGAIN. ENDY FYI.

4. TEXTILE MACHINERY WILL BE A MAIN THEME AT THE 1976
BRNO ENGINEERING FAIR.

5. THERE IS A STRONG POSSIBILITY THAT A GROUP OF
TEXTILE MACHINERY SPECIALISTS WILL VISIT THE U.S. IN
THE NEAR FUTURE. WE WILL ADVISE.
PERRY

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